
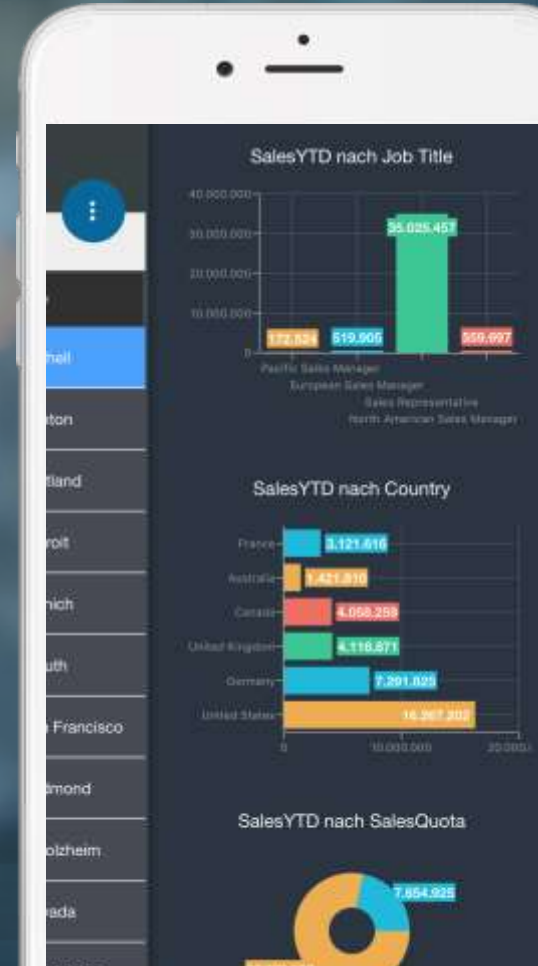


Erstellen Sie Ihre Business Apps in Minuten!

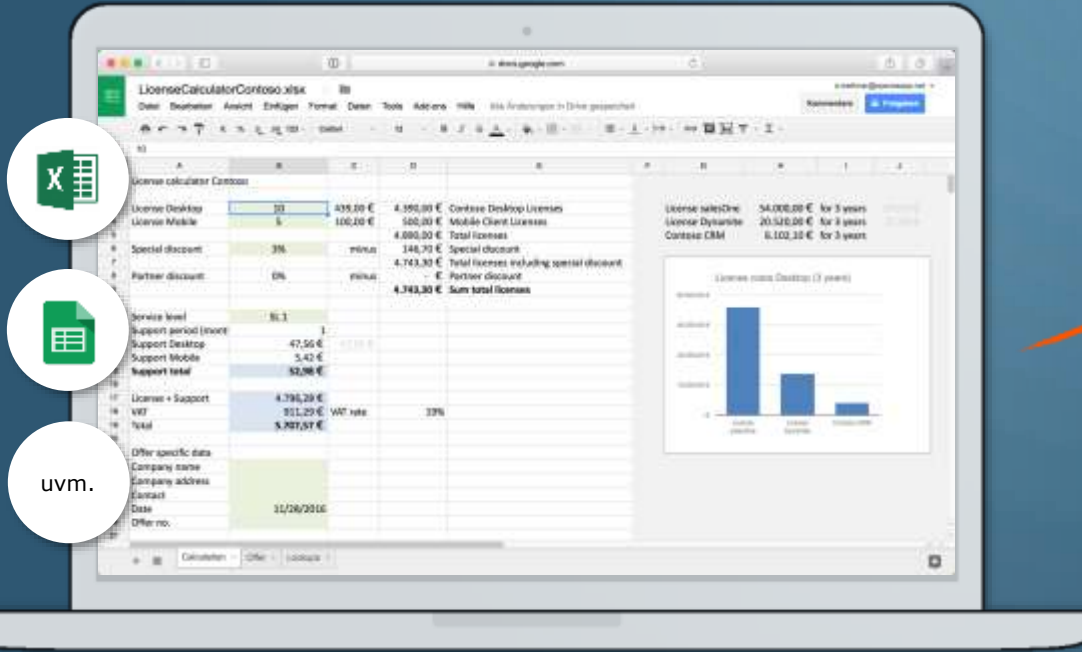
 openasapp



Mit Open as App kann
jeder Mitarbeiter
sofort **Business Apps**
erstellen und teilen.



Grundlage für Apps sind Ihre **Datenbanken und Spreadsheets.** Die Logik bleibt erhalten.



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Mehr Produktivität und Mehrwert durch interaktive Tools.



Machine hour rate calculation

Algorithm in EUR: Start:

Calculation of depreciation per machine hour

Machine	Acquisition cost	Depreciation / year	Shifts	Occupancy rate	Run time / year	Depreciation / h
DMG MORI CLX	800.000,00	43.750,00	3	80,00%	3.000	14,58
CMZ TA	300.000,00	30.000,00	3	80,00%	2.250	13,33
Spinner TC 600	340.000,00	43.125,00	3	80,00%	3.240	13,27
TruFlow	1.100.000,00	142.150,00	1	70,00%	1.200	117,61
HEDELIUS C 80	410.000,00	20.500,00	3	80,00%	4.100	12,38
EMAG VLC 200	410.000,00	41.000,00	1	80,00%	1.000	30,78
Total	3.810.000	374.375,00				

Machine hour rate per machine

Machine	Rate/hour in EUR
DMG MORI CLX	14,58
CMZ TA	13,33
Spinner TC 600	13,27
TruFlow	117,61
HEDELIUS C 80	12,38
EMAG VLC 200	30,78

Allocation of maintenance, energy and rest proportional to acquisition cost

Machine	Maintenance per year	Energy per year	Rest per year	Rate per h
DMG MORI CLX	300,00	1.500,00	144,750	14,58
CMZ TA	100,00	500,00	44,750	13,33
Spinner TC 600	120,00	600,00	53,750	13,27
TruFlow	400,00	2.000,00	182,250	117,61
HEDELIUS C 80	130,00	650,00	58,250	12,38
EMAG VLC 200	130,00	650,00	58,250	30,78

Machine hour rate calculation

Overview machine hour cost rates

DMG MORI CLX	hour rate in €	18,90	CMZ TA	hour rate in €	9,49
Spinner TC 600	hour rate in €	17,54	TruFlow	hour rate in €	141,98
HEDELIUS C 80	hour rate in €	16,38	EMAG VLC 200	hour rate in €	44,61

Details | Details Cards | Adjustments | Charts

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Berichte und Dashboards sind leicht verständlich und immer aktuell.



	May 16	Jun 16	Jul 16	Aug 16	Sep 16	Oct 16	Nov 16	Dec 16	Sep 16
Finance									
Cash Burn	46.779 €	78.034 €	50.230 €	83.240 €	70.566 €	85.127 €	78.127 €	78.127 €	70.566 €
Cash Balance	1.434.816 €	1.354.782 €	1.268.552 €	1.183.312 €	1.112.796 €	1.043.588 €	986.704 €	931.691 €	1.112.746 €
Umsatz	309 €	1.534 €	2.345 €	10.254 €	15.909 €	21.243 €	23.114 €	32.182 €	15.949 €
Cash Out Date	Dec 17	Dec 17	Dec 17	Dec 17	Dec 17	Dec 17	Dec 17	Dec 17	Dec 17
Leads									
Anytime24	34	262	267	267	268	345	378	407	268
ProPartner	32	263	266	266	293	290	349	435	269
Others	4	18	45	58	127	235	268	298	127
# of leads	70	543	578	593	688	879	995	1200	688
Opportunities									
Demos/Presentations	0	18	20	35	45	47	57	67	46
Prototype	0	20	20	20	27	35	46	54	27
Offer	0	2	3	3	5	8	13	34	4
License	0	0	1	2	4	13	17	26	5
Users									
# of Users	0	0	1.420	1.519	1.568	2.134	2.411	3.500	1548
# of Apps created	0	0	1.546	1.645	1790	2310	4120	6300	1760
# of Downloads app stores	0	0	598	777	891	1052	1631	2355	899
Partners									
# of Opportunities		6	9	12	15	16		43	13
# of Contracts		3	4	5	8	9		12	6
Organisation									
# of Employees	15	15	15	14	14	15	15	15	14
# of Working Students	8	8	8	7	7	8	8	8	7
# of Freelancer	4	4	4	5	5	5	5	5	5
Headcount	27	27	27	26	26	28	28	23	26
Organisation Hilax/News Team, Collab Business Development Manager on board beginning of Oct. Hilax/News Events, Top 1 Participated / implemented First revenues with DGS, AWS, Deynet, GUMAG									
Highlights									



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Vorhandenen Datenbanken und Spreadsheets sind sofort mobil.

ID	Title	FirstName	LastName	FullName	Job Title	Phone	PhoneNumberType
285	Mr.	Syed	Abbas	Syed Abbas	Pacific Sales Manager	926-555-0182	Work
287		Amy	Alberts	Amy Alberts	European Sales Manager	775-555-0164	Work
280		Pamela	Anaman-Wolfe	Pamela Anaman-Wolfe	Sales Representative	340-555-0193	Cell
275		Michael	Bythe	Michael Blythe	Sales Representative	257-555-0154	Cell
283		David	Campbell	David Campbell	Sales Representative	740-555-0182	Work
277		Jillan	Carson	Jillan Carson	Sales Representative	517-555-0117	Work
281		Shu	Ito	Shu Ito	Sales Representative	390-555-0120	Cell
274		Stephen	Jiang	Stephen Jiang	North American Sales Manager	238-555-0197	Cell
284	Mr.	Tate	Mensa-Annan	Tate Mensa-Annan	Sales Representative	615-555-0153	Work
276		Linda	Mitchell	Linda Mitchell	Sales Representative	883-555-0116	Work
289		Joe	Pak	Joe Pak	Sales Representative	1 (111) 500 555-0145	Work
279		Tavi	Reiter	Tavi Reiter	Sales Representative	664-555-0112	Work
282		José	Saraiva	José Saraiva	Sales Representative	385-555-0169	Work
286		Lynn	Tsoffias	Lynn Tsoffias	Sales Representative	1 (111) 500 555-0190	Cell
288		Rachel	Valdez	Rachel Valdez	Sales Representative	1 (111) 500 555-0140	Cell
278		Garrett	Vargas	Garrett Vargas	Sales Representative	922-555-0165	Work
290		Ranjit	Verkey Chudakatti	Ranjit Verkey Chudakatti	Sales Representative	1 (111) 500 555-0117	Cell

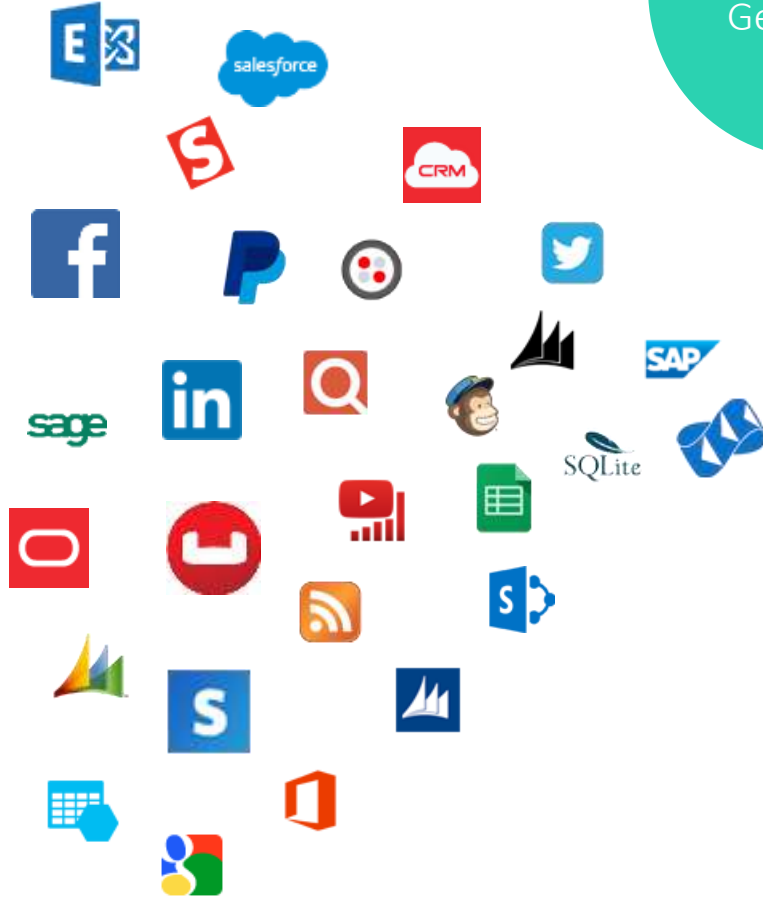


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ONLINE DATEN LASSEN SICH INTEGRIEREN

Die meisten Geschäftsdaten



+ 52 other drivers



Business Case eines Kunden: ein Angebotskalkulator auf Basis von Excel



40K \$ / 3 months



Ready in 15 minutes

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